

**Company Brochure** 



#### No two businesses will have the same connectivity needs.

Let us guide you on your journey, giving you access to a world of connectivity options and helping you to make the best decisions for your business.

Through our ever-growing network, we provide connectivity solutions for whatever business challenge you may face. All provided with complete honesty and transparency.

### **Our Ethos**

#### Unbiased

Connectivity is our passion. Some of the largest companies in the world trust us with their connectivity needs because we are 100% technology and carrier agnostic. We have a reputation of providing honest, unbiased advice.

#### Customer-centric

We approach each of our customers' projects with a fresh perspective, aiming to find the optimal solution. If we don't have the best solution for our customers requirement, we will not hesitate to onboard a new solution.

#### Transparent

We strive to provide true transparency in the connectivity industry, redefining the norm of traditional companies that often leave customers frustrated and unsatisfied with performance, clarity and support.



## Our Services





#### **Full Connectivity Solutions**

There is no one-size-fits-all approach to connectivity, no single carrier can offer an optimal solution everywhere, however at Opious, we provide you with something you may not have had before, unparalleled choice. We give you access to every technology and every carrier, so that you get the optimal solution:

Fixed Line ~ Microwave ~ Satellite ~ Mobile ~ Private Cellular Networks



#### **Rapid Deployment Connectivity**

Our field services team can deploy vital connectivity services throughout the UK at a moment's notice. Whether you need to recover from a disaster, your leased line carrier lets you down for a site launch, or you have an event that needs robust and resilient coverage, we have the solution to get you up and running.



#### **Cellular Boosting Services**

With reliable mobile coverage becoming an essential aspect of both your customers and your employees daily experience, allowing them to utilise in store applications, access essential company information or allowing them to validate purchases, having poor coverage is no longer an options. Opious provide the only Ofcom approved cellular boosting technology, putting you in control of the coverage within your buildings and ensuring that your customers and employees can interact with you the way you intended them to.



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#### **Managed Services**

Opious was established to simplify our customers connectivity requirements, becoming an extension of their technology teams to help them to source, deploy, support and bill their services in an honest and transparent way. Our team stays on top of the connectivity industry, to assess, onboard and integrate the latest technology into our portfolio, making it available to all of our customers.



#### SIM Card Solutions

solutions at the right price.

Full Connectivity Estate Management (CEM)

Having to manage multiple carriers,

in multiple geographies, for multiple

technologies is both time consuming

and fraught with problems. Our CEM

managed service to oversee your existing

meeting their contractual obligations and

contracts, ensure that your carriers are

verifying that you are getting the right

service is designed to remove this

stress, providing you with a single

Opious have agreements in place with a vast portfolio of mobile carriers so that we can offer our customers the largest selection of SIM options available. From Voice & Data solutions for your work force, global IoT solutions for your sensors or M2M solutions for your big data requirements.

Our team of data experts can assess your SIM estate and advise what service will be most cost effective for your needs.





www.opious.com

+44 (0) 1234 819819

hello@opious.com